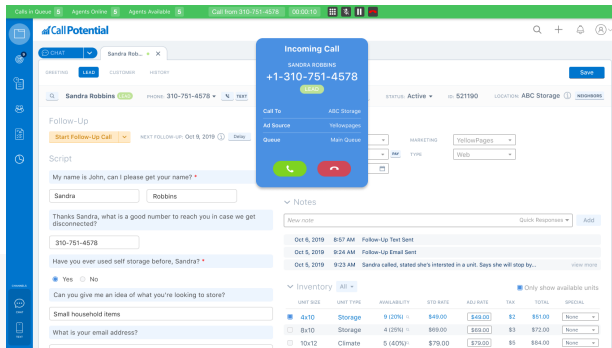


**LEAD
MANAGER**

OUTPERFORM THE
INDUSTRY AVERAGE BY
250%



The screenshot shows the Lead Management: Lead Summary dashboard with a table of lead data. The table has columns for SR NO., LOCATION, LEADS (TOTAL, ACTIVE, NEWED, LOST, CLOSING %), FOLLOW-UP (TOTAL, MANUAL, AUTO, DELAYED, AVG. OUTSTANDING), and TIME TO FIRST.

SR NO.	LOCATION	LEADS					FOLLOW-UP					TIME TO FIRST
		TOTAL	ACTIVE	NEWED	LOST	CLOSING %	TOTAL	MANUAL	AUTO	DELAYED	AVG. OUTSTANDING	
1	808 - NDS - Dorbin	35	1	45	37	55.85	114	85	78	14	0	0:47
2	000 - NDS - Playfield	75	0	44	32	57.89	152	64	68	6	0	0:20
3	105 - NDS - Route 30	75	0	35	40	46.67	156	75	81	7	0	0:01
4	104 - NDS - Algonquin	57	2	34	26	59.65	86	33	53	15	0	05:30
5	1206 - NDS - Coloso Rd	73	4	45	24	61.64	100	50	50	0	0	09:36
6	121 - NDS - Boyce	56	2	26	28	46.43	99	54	45	6	0	01:06
7	1402 - NDS - Peru	48	0	33	15	68.75	63	37	46	0	0	03:43
8	1160 - NDS - Chalkwater	47	2	25	20	53.19	75	22	53	7	0	03:20
9	1403 - NDS - Royal	39	0	23	16	58.97	26	4	20	2	0	02:57
10	1037 - NDS - N. Avenue	57	1	33	33	57.89	43	16	37	8	0	06:18
11	1009 - NDS - Shive	37	1	22	14	59.46	58	23	35	0	0	08:01

Never miss a sales opportunity again with Lead Manager, helping you increase efficiency, follow up on leads, and stay on top of performance — and prospective customers.

**INCREASE
SALES**

Automatically identify tenant or lead status on incoming calls with Call-Pop

Guide customers from inquiry to move-in through omni-channel communication tracked at every step

Utilize custom sales scripts for maximum conversions

**MANAGE
LEADS**

Record and log every call, capturing customer status and information

Automate prospect follow-ups via phone, text, or email

Customize unlimited lead types and follow-up schedules for easy communication

Track time to first follow-up down to the second

**SUPPORT
MANAGERS**

View live inventory, pricing, and available specials

Support sales with automatic turn-by-turn directions

Employee metrics to identify struggling locations fast

**ACHIEVE
ACCOUNTABILITY**

Design your ideal workflow and lock in controls for increased efficiency

Cross Portfolio Data for customer and neighboring facility visibility

Detect duplicate leads to minimize error and maximize time management